

## Message Text

UNCLASSIFIED

PAGE 01 BELGRA 04515 100745Z

14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W

----- 091995

R 091508Z JUL 76

FM AMEMBASSY BELGRADE

TO USDOC WASHDC

INFO SECSTATE WASHDC 7290

AMCONSUL ZAGREB

UNCLAS BELGRADE 4515

E.O. 11652: NA

TAGS: BTIO EINV YO

SUBJ: FOREIGN CALL FOR TENDER (MAJOR PROJECT)--

SPECIAL HANDLING

SUMMARY. SMEDEREVO STEEL WORKS, WHICH IS PART OF JUGOMETAL  
KOMBINAT, THE THIRD LARGEST YUGOSLAV FIRM, IS INVITING  
BIDS FOR CONSTRUCTION OF A COLD-ROLLING MILL FOR STEEL  
STRIP. VALUE OF PROJECT EXCEEDS \$100 MILLION. END  
SUMMARY.

1. 479/01/T0034

2. 070976

3. W. WALLER

4. 479 YUGOSLAVIA

5. Y-END USER

6A. REPLY TO

6B. OOUR "OPREMA"

6C. JUGOMETAL

DILIGRADSKA 28

1RPP BEOGRAD

7. SLUZBENI LIST 25

8. 090976

9. 204 9A. FOREIGN COMMERCIAL TENDER

10. DESCRIPTION.

3547221-9999

9914106-9999

SPECIFICATIONS FOR THIS PROJECT, WHICH IS PART OF THE  
SECOND PHASE OF DEVELOPMENT OF SMEDEREVO, CALL FOR  
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PAGE 02 BELGRA 04515 100745Z

EQUIPMENT, DESIGN, KNOW-HOW AND ENGINEERING FOR A

COLD-ROLLING STEEL STRIP MILL CONSISTING OF:

- (1) TANDEM ROLL-MILL, 1700 MILIMETERS, WITH 5 DIVISIONS, OF 600,000 TONS ANNUAL CAPACITY (WITH POSSIBILITY TO EXPAND TO 1,200,000 TONS);
- (2) ELECTROLYTIC DEGREASING LINE, 1050 MILIMETERS, 150,000 TONS PER YEAR;
- (3) CONTINUOUS ROASTING LINE, 1050 MILIMETERS, 150,000 TONS PER YEAR;
- (4) EQUIPMENT FOR REWINDING INTO OPEN ROLLS, 1550 MILIMETERS, 150,000 TONS PER YEAR;
- (5) TWENTY ROASTING FURNACES WITH 40 STANDS, 2500 MILIMETERS, FOR ROASTING OF ABOUT 350,000 TONS PER YEAR OF ROLLS, OF WHICH 150,000 TONS OF OPEN ROLLS;
- (6) EQUIPMENT FOR PRODUCTION OF PROTECTIVE GAS BASES ON NITROGEN AND AMMONIA OF CORRESPONDING CAPACITY;
- (7) TANDEM "DRESIR" DIVISION, 1450 MILIMETERS, WITH STRIP-OILING EQUIPMENT, 8000,000 TONS PER YEAR CAPACITY;
- (8) LONGITUDINAL SHEARS 0.5-3.0/1550 MILIMETERS, 120,000 TONS ANNUAL CAPACITY;
- (9) LONGITUDINAL SHEARS 0.3-3.0/1550 MILIMETERS, 240,000 TONS ANNUAL CAPACITY;
- (10) TRANSVERSAL SHEARS 1.0-4.0/1550 MILIMETERS, 240,000 TONS ANNUAL CAPACITY;
- (11) LINES FOR AUTOMATIC PACKING OF ROLLS UP TO 400 MILIMETERS WIDE AND OF SHEETS;
- (12) ONE LATHE 1600 X 5000 MILIMETERS, ONE GRINDER 1600 X 5000 MILIMETERS, AND TWO GRINDERS 1000 X 5000 MILIMETERS.

1. BID SHOULD CONTAIN ALL COMMERCIAL AND FINANCIAL DATA INCLUDING CREDIT TERMS FOR ALL FOREIGN CONTENT AND POSSIBLY SOME LOCAL COSTS. A PARTIAL BID WILL BE CONSIDERED FOR THE TWELVE ITEMS LISTED IN 10. IF ANY BIDDER INTERESTED IN JOINT VENTURE, HE MAY INCLUDE PROPOSAL WITH HIS OFFER. BID SHOULD BE MARKED "ZA DRUGU FAZU IZGRADNJE HLADNE VALJAONICE MK SMEDEREVO". SPECIFICATIONS AVAILABLE FROM: MR. ALEKSANDAR MRKSIC, METALCHEMICAL COMMERCIAL CORPORATION, 500 FIFTH AVENUE, NEW YORK, NY 10036-TELEPHONE (212) 695-6305.

UNCLASSIFIED

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PAGE 03 BELGRA 04515 100745Z

12. ACTION REQUESTED. EMBASSY RECOMMENDS SPECIAL HANDLING UNDER CRITERIA C. SMEDEREVO STEELWORKS HAS BEEN PRIENTED TOWARD EUROPEAN, PARTICULARLY WEST AND EAST GERMAN TECHNOLOGY. U.S. HP FIRMS, HOWEVER, HAVE SUCCESSFULLY COMPETED FOR YUGOSLAV STEEL MILL PROJECTS (E.G. RMK ZENICA CONTRACT AWARDED TO U.S. STEEL ENGINEERS; UNIS COLD-ROLLING MILL AWARDED TO CONSORTIUM OF WATERBURY-FARRELL, FMC, AND GE; JESENICE CONTRACT TO ARMCO, GE5 PRODUCTS MACHINERY CORPORATION, WATERBURY-

FARRELL; NIKSIC CONTRACT TO U.S. FIRMS). U.S. BIDDERS ON  
SMEDEREVO PROJECT SHOULD BE INFORMED THAT FINANCING TERMS WILL  
BE AS IMPORTANT AS DESIGN AND TECHNICAL PROPOSAL.  
SILBERMAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, STEELS, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976BELGRA04515  
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**Drafter:** n/a  
**Enclosure:** n/a  
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**Errors:** N/A  
**Film Number:** D760266-0973  
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**Previous Classification:** n/a  
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Margaret P. Grafeld  
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**Status:** NATIVE  
**Subject:** FOREIGN CALL FOR TENDER (MAJOR PROJECT)-- SPECIAL HANDLING  
**TAGS:** BTIO, EINV, YO, US  
**To:** COM  
**Type:** TE  
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